

Meeting Minutes, Annual General Meeting

September 16, 2018

Present: Board members: Hughie Graham, Brett McDonald, Paulette Doucette,

Jenni Bruce, John Nahanni, Joan Hirons, Winter Haley, Justin Bailey

Meredith Wilson

General Manager: Matt Gray

Club members: John Soderberg, Ruth McLean, John McLean, Sam Anderson, Matthew Bannister, Shaleen Woodward, Grace Lau'a,

Paulette Doucet

Regrets: Shaun Morris, Euan McLean,

Location: Yellowknife Golf Club, Club House

I. Meeting began at 2.03pm

A quorum was present. Hughie (Vice President) chaired the meeting

II. Approval of Agenda:

- Add "Suggestion for changes to Local Rules" Under New Business.
- Motion to approve agenda as amended: moved by John N second: Matthew. Carried

III. Approval of Minutes of Spring meeting, May 27th 2018

Motion to approve minutes from Spring Meeting: moved by Brett, second: John S. Carried.

IV. President's report: Shaun

- See attached report
- John McLean endorsed Shaun's comments about the new tee boxes.
- John S. asked for clarification about staffing issues. Matt explained that there is tough competition with GNWT and the City for staff.
- Motion to accept President's report: Moved by John M, second: Paulette. Carried

V. Treasurer's report: Jenni

- Report and comparative income statement attached. To date, revenues are up compared to last year, despite the wet weather. May and July were better; June and August were down. Kudos to Club House staff for their successful season.
- Motion to approve financial report: Moved by Joan, second: Ruth Carried

VI. General Manager's report: Matt

- See attached report
- There is still \$40.000.00 in inventory in the Pro Shop. The shoes are packed up and ready to be returned.
- In the Club House, Angus, Heather and Jesse made better food and spent less money.
- There was a big growth in memberships 343 total this year.
- John M asked about the plans for the aprons on 9 and 12. Matt responded that these Vesiluç plans had to be postponed because of the money spent on the irrigation system. Motion to accept General Manager's report: moved by Shaleen, second: Matthew B. Carried

VII. **Committee Reports**

a. Grounds and Maintenance

Euan

- No report submitted
- Matt reported that the focus this year was on the playability of the greens. They were tamped several times to bring up the sand, but each time heavy rains spoiled the work. Extra sand was added around the holes.
- Some hole cups were repaired/replaced
- Grass aprons were cut twice a week
- Replacement of greens' surfaces needs to go into the Capital Plan. We should seek sponsors or infra-structure funding.
- The new tee boxes settled during the season

b. Golf Course Development

Justin T

- the placement of the new tee boxes has met with approval.
- the Committee is looking at making ramps over the rocks on the par 3s to enable balls to roll up.
- c. Membership and Clubhouse Services
 - See attached report

d. Rules and Handicaps

John

Jenni

- Validity of handicaps is being monitored now, and more scores are being entered
- When the new rules come out in the New Year, they will be posted on the website.

Tournaments

Brett

Detailed report submitted

Midnight Tournament

Hughie

Report submitted

Sales and Marketing

Winter

Report submitted

Winter asked whether anyone had ideas for new methods of communication the Club might use. There was no response.

Volunteers

Meredith

Report submitted

Motion to accept Committee reports: Moved by Grace, S: Ruth. Carried

VIII **Old Business**

None

IX Nomination of Candidates for President:

- Shaun Morris sent a message supporting his willingness to stand for re-election
- Nominated by: Hughie, second: John

X Election of President:

In the absence of further nominations, Shaun was acclaimed as President

XI Nominations for candidates for Directors

5 positions are available for election:

Damian Healey: nominated by Hughie, seconded by: Jenni John Nahanni: nominated by Brett, seconded by Joan Meredith Wilson: Nominated by Hughie, seconded by Ruth Matthew Bannister: Nominated by Hughie, seconded by John N

Sam Anderson: Nominated by John N.

note that Sam is interested in volunteering for committee work.

Nominations were declared closed.

XII Election of Directors

The four nominees who accepted positions were acclaimed. The Board is short by one member.

XIII New Business

Rules regarding the use of mats on the course.

John McLean

Accepted

Accepted

Accepted

Accepted

Declined, but

- John considers the rules governing the use of mats is too liberal, for example some players use different types of mats for different shots. He maintains that the same mat should be used for an entire round. He also said that some players use them in the trees, when there should be a penalty.
- Hughie said that the matter should be referred to the Rules and Handicaps and the Course Playability Committees. John M would work with the committees.

Motion to refer this matter to the committees: Moved by Jenni, seconded: John N. Carried .XIII. Adjournment: Moved by Shaleen. Carried

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

2018
Yellowknife Golf Club
nnual General 2018
Yellowknife Golf Club
Annual General Meeting

September 16th, 2018 2:00pm YKGC Clubhouse

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

1.	CAL	1 -	$\Gamma \cap$	\cap	חכ	ED
Ι.	CAL	. L	ı	Οſ	٦U	חםי

- 2. APPROVAL OF AGENDA
- Euan Justin Jenni 3. APPROVAL OF MINUTES from SPRING MEETING, May 27th 2018
- 4. PRESIDENT'S REPORT
- 5. TREASURER'S REPORT
- 6. GENERAL MANAGER'S REPORT
- 7. PROJECT REPORTS

0	Grounds ar	nd Maintenand	re Committee

o Golf Course Development

o Marketing and Clubhouse Services

o Rules and Handicaps Committee

o Tournament Committee

o Midnight Tournament

Sales and Marketing

o Volunteers

8. OLD BUSINESS

- 9. NOMINATION OF CANDIDATES FOR PRESIDENT
- 10. ELECTION OF PRESIDEN
- 11. NOMINATION OF CANDIDATES FOR DIRECTORS
- 12. ELECTION OF DIRECTORS
- 13. NEW BUSINESS
- DJOURNMENT

John

Brett

Hughie

Winter

Meredith

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

Meeting Minutes, Spring General Meeting, Club House, Yellowknife Golf Club

May 27, 2018

General Board members: Hughie Graham, Shaun Morris, Joan Hirons, John Nahanni, Present:

Matt Gray, Jenni Bruce, Euan McLean, Brett McDonald. Members: Dianne

Ganong, John Soderberg, John McLean, Ruth McLean

Geno Hollick. Chef: Angus

Regrets Meredith Wilson, Winter Haley, Justin Bailey.

Yellowknife Golf Club, Club House Location:

Meeting began at 4.05pm

A quorum was recognized.

II. Approval of Agenda:

Approval, moved by Hughie, second: Brett. Carried

III. Approval of Minutes of AGM, Sept 17th 2017

Approval moved by John McLean, second: Dianne. Carried

IV. President's report

report attached Shaun

- Diane asked why we did not ask for \$10,000.00 from the City this year. Shaun pointed out that we had, but only received \$5,000.00
- The sod for #2 will be coming in June
- John McLean asked if the trees will be removed from in front of new tee boxes. Affirmative. Motion to accept President's report: Moved by Hughie, s: Euan Carried.

V. Treasurer's report ◀

Jenni - report attached

- The budget for 2018 and financial statement for 2017 were presented. John Soderberg asked why the budget shows a negative amount as the net surplus. Jenni said it was caused by the shortfall on the City grant, and that she would adjust the budget to balance.
- Geno asked if there were amounts budgeted for committees. No
- Cost if tee boxes is \$1800.00 each. The new ones will be completed in time for the Midnight Tournament. A discussion about tee boxes followed.

Motion to accept Treasurer's Report: Moved by Hughie, s: Brett. Carried

VI. General Manager's report: Matt. report attached

We currently had 267 members, of whom 10 - 12 are new.

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

- Geno commented that some hole cups need replacing
- Diane mentioned some low spots on the course where water accumulates and asked about filling them in to avoid having standing water as breeding grounds for mosquitos. Shaun said we could pump them out, but that filling them with gravel would be expensive
- Meeting John McLean asked about the low water in the pond on 11. Response: the pump needs servicing before a top-up can be done.

Motion to accept General Manager's report: Moved by: Jenni, S: Joan. Carried.

VII. Committee Reports:

I. Grounds and Maintenance

Euan Report attached

- Euan had just been assigned to this committee
- Shelters are being built at ladies' tee boxes on 4, 6 and 16 as protection
- Geno asked if we have bought a new fuel tank. Not yet. Need an approved tank.
- It was hoped to build a new maintenance shed, but the money needed to be spent on the Club House.
- The winter vandalism was mentioned holes were drilled in trucks' fuel tanks, and maintenance shed door was damaged/
- Big clean-up needed outside Clubhouse. Shaun suggested tapping into the City's program for the homeless for garbage pick-up
- It was suggested that we have a bench and tables on the deck of #14. John S objected on the grounds of possible heckling.

2. Course Development and playability

Justin Report attached

- Hughie commented that it was good to see a new committee with new members on it.
- A question was asked about replacing the large rocks in front of some greens
- Geno said a clean-up is required around the private cart storage area

3. Volunteers

Meredith (away)

We hope to find some new volunteers this season

Tournaments

Brett Report attached

- Report contains some good new ideas
- 5. Midnight Tournament

Hughie Report attached

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

 Diane asked about the deadline for registration for the Midnight tournament. Answer: the Monday before the start of the tournament

6. Membership and Clubhouse services Jenni Report attached

 Geno asked about the health of the newer beverage cart. Matt reported that it has been fixed to run fine, but the pull-out drawer is beyond repair

7. Rules and Handicaps John Report attached

8. Sales and Marketing

Winter Report attached

• John McLean asked why we have purchased such heavy-duty flags for the holes. Matt pointed out that at least 4 got broken last year.

Motion to approve Committee Reports: Moved by: Ruth, s: Jenni. Carried

VIII. Old Business

• There has been a request to look into reinstating the Old Blasters Tournament. An email to gauge interest should be sent out. Date availability might be a problem.

IX. New business

- Appointment of a new Board Member: the Board is looking for a volunteer to replace Deb Ross
 who resigned in the winter. The position would run until the AGM in September. No volunteers
 came forward at the meeting, so the issue was tabled.
- Angus, the chef, offered to join the Membership and Clubhouse Committee

X. Adjournment: Moved by John Nahanni

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

September 5, 2018

Presidents Report - Annual General Meeting

Well this has been an interesting summer at the Yellowknife Golf Club with this summer being the wettest I can remember in my 27 years in Yellowknife. On the bright side the grass aprons look fantastic and we haven't had to spend much money on fuel for the water pump this year!

Fuel Tank

As discussed at the Spring Meeting the Gasoline Fuel tank is well past its life expectancy and we have ordered a new 500-gallon Westeel tank that will be place by the maintenance shed when it arrives which should be any time now.

Tee Boxes

The new tee boxes have been installed and are holding up very well, it took a little while for me personally to get used to the "cushiony stance" but I really like them now. The new locations of some boxes have redefined how some holes are played but I feel in general, this has improved the playability of the course. We are hoping to complete five more before the end of the season, but it will be weather dependent.

Grass on Hole 2

Finally Hole 2 looks fantastic! A couple of seasons of trying to get the grass to grow without success but the new sod installed this year has matured and held up exceptionally well. Great job by Matt, Andy and all the maintenance staff at the course.

Honours Board

The honours board, hole in one board and past presidents' boards have been mounted in the clubhouse and the actual information is being printed at Signed as we speak so hopefully it will be installed before the AGM. I am sure most of you have also noticed that Silvio's Plaque has been mounted by the tee on hole 10, this mount was designed so that we can take the plaque down for the winter to prevent vandalism and weathering.

Kitchen Repairs and Clubhouse

The kitchen flooring replacement that was mentioned at the Spring Meeting are still scheduled to start once the clubhouse closes for the season on September 16th. We are still looking at options for replacing the carpet in the dinning area of the clubhouse and will hopefully have that completed before winter as well.

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

Overall, I feel we had a very successful season to date at the golf course, we have had a few challenges with staffing and staff issues in the clubhouse, some disciplinary actions handed out to members for behavior at the facility and all have been handled by Matt with his usual level of professionalism. We have some new challenges that are coming up and will need to be discussed as a board to create plans for dealing with, such as the Driving Range Net, the age and replacement of the Greens, as well as how we want to run the clubhouse next year based on incredibly challenging staffing and human resources issues of the last few seasons.

My term as president of the golf club will be up at the AGM this year, I have expressed to Matt ny interest to remain as club president and will be putting my name forward for re-election. Unfortunately, I will not be able to attend the AGM in person this year as I will be out of town for work travel at them time. I will

ve expressed re-election. Unfor work travel at own for work travel at the company of the property of the prope

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

YK Golf Club Co-operative 2018 Treasurer's Report

...th a net inco.
...08.55 over 2017.
...als which were offse.
.e the challenges with low.

The property of the challenges with low. only areas where there was significant decrease YOY was in green fees and rentals which were offset by membership fees and range fees. We consider this a successful year despite the challenges with lower

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

General Managers Report

September 1st, 2018

Pro-Shop:

Inventory sales have been really good this year, we had great success with the Taylormade drivers, unfortunately their irons have been a tough one to move. We have had really good success with the shoe lines we did this year, having Puma and Sketchers in the shop provided a nice product range and something for everyone. I will be sending as many shoes as I can back in the coming weeks. I have the ability to send 100% of my Puma order back and 30% of my opening order of sketchers, or a discounted buy-out option.

Once again it looks like we are going to sell out of majority of our golf balls, this allows us to not carry a large inventory level of golf balls over the winter months and ensure that in the coming season we are able to provide the membership with the latest merchandise on the market.

Current Inventory held in the Pro-Shop is \$43,568.00, my goal is to get this down to under \$30,000.00 of carry over inventory. And we will be starting a rather large blow-out sale of inventory here pretty shortly. And with the inventory replacement plans we have with different companies, I am confident that we can achieve this.

I feel a survey is required for clothing in the Pro-Shop to get a better understanding of what our membership is looking for when it comes to clothing, as it's looking like we will carry over a decent amount of inventory for this again. But will be looking to blow out inventory here very shortly.

All in all, fairly happy with how the Pro-Shop has gone. River turned out to be an amazing worker for the Yellowknife GC and can't thank him enough for his services, hopefully he will be back next summer. Thanks to Cole and his Professional services he provided as the Assistant Professional and his dedication to Junior coaching. Thanks to Connor O'Brien & James McKay for their services to the membership and the Yellowknife GC throughout the season.

Clubhouse:

Clubhouse is looking to turn a nice profit this year, Angus and his team of chefs of Heather and Jesse were able to keep food costs low while increasing revenues of food sales. Have nothing but positive comments on the quality of food being sent out of the kitchen this year.

Thank you to all the clubhouse F&B Servers that have served our membership throughout the season, myself and members appreciate everything that you provided.

Golf Course:

We saw an increase in membership for 2018 with having 342-members compared to 2017's 311-members, of these 342-members 29 were considered "new" members. This may be a result of the membership incentives that were started at the beginning of the year or a result of older members

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

making a return to golf. I do still think there is an opportunity to grow our membership with different membership categories that may target players that are on the fence. Such memberships could be "weekend memberships" for the players that know they won't have an opportunity to get out during the week but still like the idea of being a member. And vice versa for weekday members. This may target people that head away camping each weekend.

Below is a breakdown of our current membership categories compared to 2017;

	Adult	Senior	Junior	Student	Social	League	Life	Board
2018	224	77	5	6	1	15	5	10
2017	206	65	7	7	7	5	5	11
Difference	18	12	-2	-1	-6	10	0	-1

Rounds played this year have been down compared to last year, below you will see the comparisons from 2017-2018: (August 31st 2018)

Unfortunately it seems that it's been a year of rain, wind and clouds and all these have put a bit of a damper on the golfing season. That being said, for the summer weather we have had our round counts are really good, we are up each month except June. This may be a reflection of staff being more diligent on entering names into the POS system. But revenues do show similar results along with membership increase.

Month	2017	2018	Total +/-
May	969	1135	+166
June	2246	2048	-198
July	2357	2546	+189
August	1729	2106	377
Total	7301	7835	534

Below you will see some number for League Nights and Club Tournaments (August 30th)

	Men's Night	Ladies Night	Club Tournaments
NO# Players	888 Players	721 Players	233 Players (no midnight)

Power-Carts continue to be our best source of steady revenue, this year we have had all 38 power-carts running for the whole season which has been a nice change from every other year. In the financials you can see that the cart rental revenue is slightly down but this is matched by the "private-cart" fees. The private cart fees are the 5 carts that are allowed to bring their cart onto the course but can't leave it at the course.

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com

phone: (867) 873-4326 fax: (867) 8734326

	9-Hole Members	18-Hole Member	9-Hole non- member	18-Hole non- member	9-Hole Rise&Shine	18-Hole Rise&Shine
2018	1637	950	1018	406	13	37
2017	1318	845	919	318	32	25
Comparison	319	105	99	88	-31	12

2018 Green-fee comparisons from 2017 to 2018,

	9-Hole Green- Fees	18-Hole Green- Fees	9-Hole Rise&Shine	18-Hole Rise&Shine	Member Guest 9-Hole	Member Guest 18-Hole
2018	1947	670	23	18	83	52
2017	2017	780	69	40	NA	NA
Comparison	-70	-110	-46	-22		

Seeing the number of green-fees down this year is a direct reflection of memberships being up, as we have more members at the Yellowknife GC is shows a loss of Green-fee revenues. I have noticed it in the corporate events as well, with more members that non-members playing in these corporate events. Would like to explore the options of a set rate for the use of the course for these corporate events to counter this.

Corporate Tournaments:

Corporate Tournaments have been a mixed bag this year with the first few events being lower than expected numbers, this may have to do with the weather we experienced or people just simply don't have the time or money to support these corporate events. However, there was a couple events later in the season that were able to increase their numbers substantially from last year which is a positive sign. We got hit pretty hard on a couple events with weather & rain delays, and this really effects the Food & Beverage aspect of the event. As many won't stick around after their rounds which is unfortunate but out of our control.

Season Wrap-Up:

As we move closer to September we will start looking at shut down dates for the Irrigation system, at the moment I have looking at the week of September 10th for a full system blow out of the lines, pump shut-down and end of season service by Canadian De-Watering.

After the AGM (September 16th) we will start the snow fences, we need to get the rebar into the ground before any freezing starts.

Driving Range will have its final shut-down on September 23rd, we will be doing some net maintenance at this time.

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

Power-Carts will be put through their final water service in the first week of September and go on a rotation of rental for the last month, this ensures that all batteries have a chance to mix the battery fluid

a .tery fluic

e contract, he will sup we will shut .r-Carts will be available ing weekend.

Draft ind General Weekend.

The approved at Spring Contract of the approved at Spring Contract of

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

YK Golf Club Co-operative 2018 Membership & Clubhouse Report

First of all, I would like to thank Matty and his team for the improvements in the Clubhouse this year. The food was great, the staff were greater, and we increased revenues overall. We had a lot of new faces this year and they all settled in quickly and the service was great. We hope to see them again next year.

This fall we are looking at different options on how to operate the Clubhouse next year and we have struck up a committee to assess putting out the operations to RFP so that we can put more focus on the golf course. We plan to meet and move forward prior to the end of the year.

ar.

Abership fer ambership price are GC is on the Gold or feedback.

Or feedback.

Or feedback.

Or feedback. We will also be assessing rates for cart fees, green fees and membership fees as we like to ensure we are up to date with the market. There will be an increase in membership prices next year due to the price increase of the Golf Canada Membership, as the Yellowknife GC is on the Gold Membership status.

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

Aug 31st, 2018

Tournament Committee Report

2018 Tournaments **YGC Points Race**

This was a no go because there was no sponsor

June 3rd Opening Scramble

Very good turn out and successful tourney.

June 22nd, 23rd Canadian North Midnight Tournament

- Details as per the Midnight Tournament Committee report

July Match Play Championship

The time slot for this tournament was given to Men's Night for a scramble tournament

July 21st North / South Challenge (replaces 2 Nations Cup)

This was a fun tournament, as players we don't get to golf this format very often. However, it was a very long day, and we may need ideas to speed up play if this runs again next year. Overall there were 32 players, with the South being victorious.

August 4th, 5th and 6th - August Long Weekend Tournament

August 4th, 5th and 6th – August Long Weekend Tournament
This tournament served as the qualifier for the Canadian Amateur and NT Championships. Winner for the weekend was Steve Versteeg overall Gross champion who won it in a playoff with Clem Hand. Steve, Clem and Jake Roche earned spots in the Canadian Amateur next year. Overall Net champion was Nathan Zoe. Total players for the weekend was 38.

August 25th, 26TH Club Championship

Considering the amount of rain we had this year it was a great weekend weather wise. The Sunday round was split between the front and back and this made for a great pace of play on Sunday. Overall winners for the weekend were: Men's Champion – Jonathan Bembridge, Senior Men's Champion – Andrew Couvrette, and Ladies Champion - Winter Haley. Parking spaces will be provided for men's low gross, Ladies low gross, senior low gross champions. Total players for the weekend was 50. Well done everyone!

September 3rd 4-person Cash Scramble

- Start time 10am
- \$300 per team
- Cash prizes

September 14th Glow Ball

- Sponsored by Midwest Property Management, Glowball has always been a big draw and usually sells out.
- 6:30 registration
- 7:00 8:00 Dinner
- 7:30 8:30 Happy Hour
- 9:00 shotgun start

Brett McDonald

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

Volunteer Committee Report

The course is in great shape thanks to the hard work of our dedicated staff.

The membership stepped up again this year to assist with the course, from helping Matthew with the sodding of the apron on 2 to the midnight.

A big thank-you to Ruth Mclean who worked all the tournaments scoring.

The Midnight was a success, the number of volunteers to come out despite the weather was impressive.

In the future, the volunteer coordinator needs to have constant communication with the pro-shop, as they have access to the sign-up sheet, and the requirements of the day. Without that communication there is a break down between those that are working both sides of the same coin. Using google docs is a good way of having instant communication between the parties, and it allows all parties to update the aryone at the Pro lists as required. This allows everyone to know what is going on at all times, it is dynamic and evolving as the requirements change.

I was very pleased to work with Matthew and everyone at the Pro-shop to make the events possible.

Thank-you everyone for a great year

Meredith

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

2018 Midnight Sun Golf Tournament

Our 2018 Committee was comprised of Hughie Graham, John Nahanni, Brett McDonald, Shaun Morris, and Matt Gray.

Canadian North returned as title sponsor for 2018. They provided a number of flights to use as prizes as well as a flight discount code for family, friends or those looking to check Midnight Golf of the bucket list were travelling to Yellowknife June 19-25.

We had the pleasure of Top of the World Travel returning as a Hole in One Sponsor on hole #11 Ron's Auto / Ron's Equipment and Supply also joined us for a Closest to the Pin award on Hole #6.

Keeping with tradition, we offered two championship 18 hole flights, one 4 person scramble flight and of course the popular 11:59pm tee off Midnight Classic 9 hole flight.

This year's theme was a Mexican Fiesta. We also teamed up with BNWT who ran a 50/50 draw during the two days. As well as they manned a basketball free through mini game during the Midnight Classic and Folk on the Rocks ran a music trivia booth at the 18th green which was able to catch both front and back nine groups on the Midnight round. An opportunity for golfers to give back to charity.

While the weather did not cooperate and our Golf Course staff had to call players in around 1:30am for the Midnight Round due to lightening in the area, the Mexican theme was well received. We did see many Yellowknifers for this event and had golfers travel to Yellowknife to cross the Midnight Tournament off their bucket list.

Matt, Cole, Volunteer Committee, Club House and Golf Course Staff all deserve high praise for once again pulling off a full weekend of golf.

Just over \$12,000 in gross profit was recorded for the event with 226 entries for the weekend.

Hughie Graham

Midnight Tournament Chair

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

Sales and Marketing Report

The YKGC has had positive results for the year which is greatly reflected in the General Manager, Matt, as the S&M committee was not called upon. Social media promotions of the food menus, tournaments and pro shop posts, continued to provide good publicity of the club.

in the prosecutive to increasing a secutive to increasing a security of the secutive to increasing a secutive to increasing a security of the secutive to increasing a security of the secutive to increasing a security of the secutive to increasing a secutive to increasing a security of the security of Off season actions to include a survey to members about clothing requests in the pro-shop; attracting memberships. Future suggestions for improvements in the 2019 season, and interest to join the S&M

Box 388 Yellowknife, NT X1A 2N3 www.yellowknifegolf.com phone: (867) 873-4326 fax: (867) 8734326

September 12, 2018

Members of the Yellowknife Golf Club,

First, let me apologize for not being able to attend the Annual General Meeting in person as I am currently out of town for work travel. My two-year term as President has concluded today and I would like to put my name forward for another two-year term.

During my term as President we have accomplished a lot around the golf course. This includes large projects such as; improvement of grass aprons, completion of the irrigation system, replacement and improvement of Tee Boxes. There have also been a significant number of smaller projects that have improved the operation and enjoyment of the Yellowknife Golf Club for members and guests.

In running for the role of President again I will continue the great working relationship I have with the Board of Directors and our General Manager. We have other large projects that will need to be addressed in the coming years including replacement of the driving range net, upgrades to the Clubhouse and replacement of our 20-25 year old Green Material.

Once again, please accept my apologies for not being able to attend the AGM in person. I hope the time and effort I have put into my term as President as well as my contributions as a past Vice President and board member will speak to the dedication and love that I have for the sport of Golf and the Yellowknife Golf Course.

Sincerely,

Shaun Morris

President, Yellowknife Golf Club