



YKGC Board of Director's Meeting Minutes

Tuesday, November 17th, 2020

7:00pm, NWT Commerce Place, 3rd Floor

1. Call to Order – 7:09pm

Attendance

Present – Shaun Morris, Hughie Graham, Jenni Bruce, Damien Healy, Jeff Oldfield, Mark Whitehead, Perry Campbell, Winter Bailey, Dwayne Simmons

Regrets – Cole Marshall, Matthew Bannister, John Nahanni

Absent – none

2. Approval of Agenda - M. Hughie, S. Jeff

3. Approval of Minutes

a. October 20th, 2020, **M: Hughie, S. Mark**

4. Presidents Report – Verbal – Not a lot to report. Exit interviews were completed and are available to board members.

5. Treasurer's Report – No report as not present

6. General Manager's Report – See Attached – Discussion on the approval process as the buying show is not informational and need to be approved as per our bylaws. Discussion on the budget vs. 2019. **Motion: To approve the GM to spend up to \$100,000 on Proshop inventory for the 2021 season. M. Hughie, S. Dwayne.** Discussion on posts at the range and agreement with Northlands. Agreed that this should be added to the Informal Agreements. **Motion to accept GM Report. M. Dwayne, S. Damien**

7. Old Business –

- a. Rules & Handicap Certification –nothing to report
- b. Couples Night – nothing to report
- c. Lucky Bucks – tabled until Spring of 2021
- d. Informal Agreement List – Discussion on how to put together the list to protect the golf course. **Action: Cole to put together a binder with an email or screen shot of any informal agreements i.e. Work performed for a free membership or storage provided who, what & where.**
- e. Tee Box Wood – waiting on confirmation that dead wood has been removed to close item.
- f. Pace of Play – nothing to report
- g. Paul Lazerich Sign – Cole has not been able to find it but remembers it, has not been seen since prior to 2018. **Action: Shaun to reach out to member to update and see what they want done. Cole to reach out to Brian and Kim for any possible information.**
- h. Sept – Jan minutes on the website – **Completed**
- i. List of courses that greens have been repaired on – **Cole to provide**
- j. Establishment of Advancement of Women’s & Junior Golf Committee – tabled until March
- k. E-Blast to membership for committee volunteers – **Completed**

8. Committee Reports –

- a. Grounds & Maintenance – Damien – verbal – There is a plan to get out and cut down bush mills on 10 & 12 before it gets too cold.
- b. Course Management & Infrastructure – Jeff – verbal – Reviewed the “sun room” and the damage was not as extensive as first thought. **Action: Will get quotes in the spring for repairs and check the condition of the roof. Also quotes on nets and poles for the range.** We will be looking at tree limbing on 11 and 12 as it is our most known view. Discussion on the urgency of the green replacement quote so we can make a decision and begin to source funding if required.
- c. Membership & Clubhouse Committee – Winter – nothing to report – Discussion on contract process and timeline to complete multiyear year contract for 2021. Recommendation to put together a joint communication with Stake once contract is complete. Discussion on Dec/Jan 2021 YK Golf Membership sales and how to approach, possibility of a discount or a draw. **Action: S & M, M & C committees to put together a short plan on what to promote.**
- d. Rules & Handicaps – John – nothing to report
- e. Tournaments – Perry – nothing to report
- f. Midnight Tournament – Hughie – nothing to report
- g. Sales & Marketing – Dwayne – nothing to report
- h. Volunteers – Perry – nothing to report
- i. Policy Review – Jenni – nothing to report

- j. Covid Procedures – Jenni – nothing to report – discussion on needing to address single cart riders for 2021 season if needed.

Overall committee discussion on the importance and value of checklists. Board would like confirmation that these will be implemented for 2021 season.

9. New Business –

- a. Annual Membership survey – Discussion on unexpected cost of Survey Monkey.
Action: Dwayne & Moose to look at options for free surveys. Action: All Committee Chairs to bring a minimum of one question to next board meeting.
Survey will be 10 questions and a comment section to keep it simple.
- b. In Camera Session – **Motion: To go in camera at 8:29pm. M. Hughie, S. Perry.**
Motion: To go out of camera at 8:35pm. M. Hughie, S. Dwayne.

10. Next Meeting – Tuesday, January 12th, 2021, 7:00pm Location TBA.

11. Adjournment – M. Hughie 8:39pm

General Manager's Report

November 17th, 2020

2021 "Budget"

Normally this would be submitted to the board for approval prior to the buying show. With the buying show not happening, and all of our distributors moving to an online ordering process, I chose to wait to submit. This was to give the board an almost certain number as opposed to a budget. What was submitted to you will be very close to the number we spend for this upcoming season. Still waiting to hear back from suppliers on discounts or added product we will be receiving for the orders we've placed. But this gives the board a very good idea. The price we will be charging also has the potential to change as we await to see industry norms for these products. Will have both a Cobra and TaylorMade staff player in the proshop, and continue to offer fitting carts from both Ping and Cobra.

Clubs will include TM, Cobra, Ping and Titleist. We will have PUMA shoes and polos as well as FootJoy polos (never put out last years order due to having too much leftover FJ polos from the year before). Outerwear will be Sunice as well as some PUMA. Pukka will once again be our logo'd hat supplier. SunMountain for bags and push carts once again.

I am scouring our suppliers in search of affordable new rental mats. Previous budget that Matt did up had the inexpensive mats around \$400. They are now up into the \$600's. Awaiting word back from a few suppliers. If the board has questions or concerns please feel free to reach out.

Synthetic Turf

As spoken about during our last meeting, we have looked at options for replacing the greens. Scott Smockum from Synthetic Turf has been a little swamped wrapping up projects prior to snow/heavy rain fall. He did say that he would have a presentation sent to me prior to our meeting this evening. In it

should have a rough estimate of cost, as well as some other projects they've done that we can have a look at.

Northland Utilities Driving Range Net Proposal

Jeff will speak to this, but long story short we had Northland Utilities come to do a site assessment this fall regarding what it would cost to net the other side of the range. We have yet to hear back but a call went in yesterday to remind them. Will pass along when I hear back. It was brought up that under previous management it was discussed as donation. I did not get that feeling from the site assessment.

I have also been stopping out to the course a few times a week to make sure the everything is undisturbed at the course and to change out the garbage can next to the exit (don't want dog poo bag overflowing).

Cole Marshall

General Manager- Yellowknife Golf Club

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