



## YKGC Board of Director's Meeting Minutes

Monday, June 28<sup>th</sup>, 2021

7:00pm, Clubhouse

### Attendance

**Present** – Shaun Morris, Hughie Graham, Jenni Bruce, Matthew Bannister, Cole Marshall, Dwayne Simmons, Jeff Oldfield, Mark Whitehead, Damien Healy, John Nahanni

**Regrets** – Winter Bailey, Perry Campbell

**Absent** – none

1. **Call to Order** – 7:04pm
2. **Approval of Agenda** – M. Jeff, S. Dwayne
3. **Approval of Minutes**
  - a. May 17<sup>th</sup>, 2021, M: Hughie, S. Dwayne
4. **Presidents Report** – see attached – **Motion: To approve Presidents Report. M. Mark, S. Jeff**
5. **Treasurer's Report** – see attached – We have \$367,308 in the bank currently. Discussion on timing to proceed with engaging the contractor for turf replacement and timing of the loan approval. **Motion to approve Treasurer's Report. M. Jeff, S. John.**
6. **General Manager's Report** – see attached– Discussion on best way to advertise our tournaments and how can we do more. **Action: Cole to contact YK Chamber & NWT Chamber, other NWT courses to send out eblasts. Cole to contact city about using billboards by Mildred Hall, fire hall etc.** Discussion on what we can do to attract more juniors & students. **Action: Cole to create a student punch pass of 5 X 9-hole rounds for ages 19 – 24 (students) see if SFA will eblast through their data base. Hughie & Dwayne to work with Cole on how to promote Facebook posts. Motion to accept GM Report. M. Jeff, S. Dwayne**

## 7. Old Business –

- a. Couples Night – Tournament is out to members. Complete
- b. Membership Survey – **Action: Shaun will send out to membership prior to end of July.**
- c. Staff Orientation – Cole is attended the safety course and checklists are all on file. Complete
- d. Turf Replacement Loan – Covered in Treasurer’s Report. Complete
- e. Solar Panels – Covered in Treasurer’s Report. Complete

## 8. Committee Reports –

- a. Grounds & Maintenance – Damien – verbal – Replaced tee box mats on 5, 10 & 14 and ordered more mats. Old sheds in private cart area were knocked down and removed. Brush on 12 is gone, moving forward we will remove brush as we go as burning is not working out. New employee on the maintenance team. We are looking at the OB fence on 13 and a few small hazards that have been discussed with the GM. The volunteer garbage pick up was completed on May 25<sup>th</sup> and successful. **Action: Cole to put garbage can on back tee box on hole 2.**
- b. Course Management & Infrastructure – Jeff – no updates – Discussion on moving back some tee boxes. **Action: Committee will work on suggestions and getting feedback and present to the board. Action: Committee will get quotes on a back up range picker.** Discussion on what days of the week to change pins. **Action: Cole will propose new dates at the next board meeting.** Discussion on why there is no maintenance staff on Saturdays, it is challenging to take care of greens etc. on the busiest golf day but there are many other things that can be taken care of like out houses, garbage etc.
- c. Membership & Clubhouse Committee – Winter – not present – will be meeting with Stake this week for a check in on positives and feedback.
- d. Rules & Handicaps – John – no update **Action: John to work with Cole on a weekly eblast highlighting a rule.**
- e. Tournaments – Perry – not present – working on getting sponsorship. **Action: Perry & Cole to put out a call for volunteers mainly to spot the holes.** Working on the signage.
- f. Midnight Tournament – Hughie – see attached – Discussion on ways to increase the midnight tee slot. Discussion on bringing back the marathon round.
- g. Sales & Marketing – Dwayne – no updates
- h. Volunteers – Perry – not present
- i. Women’s and Junior Golf – Winter – not present – F&ck Cancer Ladies open, Ladies Tombstone & Drive, Chip & Putt have all been put out to membership and registration is underway. **Action: Cole to work on a looping ad to highlight the D,C & P between 3pm – 6pm daily.**

**Motion to accept committee reports M. Mark, S. Jeff**

## 9. New Business

- a. Resolutions from Spring Meeting – all items will be moved to old business and assigned to a director at next meeting.
- b. In-camera Session – **Motion to go in camera at 8:52pm. M. Hughie, S. Damien. Motion to go out of camera at 9 :15pm. M. Hughie, S. Dwayne**

10. **Next Meeting** – Monday, August 9<sup>th</sup>, 2021, 7:00pm at the Clubhouse

11. **Adjournment** – M. John 9:21pm

## President Report

The first month of the 2021 season has been incredibly busy with the opening scramble, Canadian North Midnight Classic, the first charity tournaments and the return of Ladies and Men's night. Let's hope the weather continues to be great and we have another successful year at the YKGC. The relaxed CPHO restrictions on outdoor gatherings have helped to have things almost completely normal and the return of the Clubhouse and the great food they have been producing this year have been a definite benefit to our members, players and guests.

During the spring meeting a motion was passed for the YKGC to take out a loan to replace the 18 artificial green surfaces as well as install a solar array on the clubhouse to reduce or costs for charging our rental carts. Two items that were required for the loan, and environmental assessment and the extension of our lease (30 years) for the land have both been completed and we are finalizing the load agreement with BDC. The replacement of the clubhouse roof is anticipated to begin in July and will be ready for the installation of the solar panels in the fall.

The grounds and maintenance staff have been doing a great job this year and you have likely noticed a couple tee boxes that have had new material installed and the forward tee on hole two are currently under construction. The endless battle with weeds and dandelions has been a struggle with the hot weather but the crew will eventually win the war. The Grounds and Maintenance chair has a few more projects on the go for this summer as well.

Shaun Morris  
President – Yellowknife Golf Club

## **Treasurer's Report**

Since the spring meeting, we have worked to complete the application for financing to BDC. This application was submitted in early June and we are a formal from BDC regarding approval, this is expected in mid-late July.

As the season is getting ramped up, we saw an increase in pro-shop revenue (up about \$16,000) for May when compared to May 2020 and have also seen an increase in range fees (up about \$3,900). In addition to these increases, we say an increase of year to date membership sales of \$37,400. The increased membership when compared to 2020 is comparable for the memberships we had for the full season and the increase is largely due to the timing of when memberships were purchased.

The year to date payroll and general expenses are largely similar to the same period in 2020.

We continue to have a strong cash position which will allow us to continue to invest in the course.

Matthew Bannister  
Treasurer

## **General Manager's Report**

Memberships as of Sunday June 27<sup>th</sup> are sitting at 355 for the season. Another solid year for us at the club. COVID created a buzz with golf last year and it seems to have continued on this year as well. Golf has grown exponentially throughout the world.

Adult 225

Family 3

Junior 11

League 11

Senior 103

Student 2

**Total: 355**

We have had some staff turnover to begin our season, but think we have found our core group of staff moving forward. Having Kylie back for another season, as well as Colleen has proven to be fantastic. We've recently hired a few new part-timers that should also be solid moving forward.

The majority of invoices have been taken care of with our major suppliers so what is in the account should be a decent representation of what we have in the bank. I'm sure that Matthew will speak more to this.

After a small blip with both the Kubota (busted coolant pipe that was repaired) and the range picker (broken front tire), the driving range seems to be in great shape. The new mats have been a hit and the

Kubota is running much nicer than the old one ever did. I have taken it upon myself to check oil and filters a few times per week in order to keep up with preventative maintenance.

We have the majority of our carts up and running. We had hoped to get the ClubCar technician up prior to the season but were denied. We could certainly try again to get them up although Moose has done a solid job thus far. We have invested in a diagnostic tool in order to get a reading off the carts as to what the issue is. We're awaiting a booklet or guide to best operate the device. This will come in handy when we have larger issues than just bent wheels.

A big thanks to Dwayne for getting the hole sponsorships all confirmed. Still awaiting a few to pay but have sent out invoicing to remind them of their commitment. Wallah sponsors signs were ordered for all the front tees as well, and our grounds and maintenance staff have made sure they're all up.

Unfortunately for the 3<sup>rd</sup> year in a row, we have not been successful in our Canada Summer Jobs applications for both a grounds staff and proshop staff. Their reply to why we were unsuccessful seems to be a cut and paste from last year.... Lots of interest, not enough to go around.

We have once again successfully applied for the NWT Wage Top-Up program with the GNWT. Meaning that any employee that makes less than \$18 an hour can be topped up by the government. This applies only to our driving range staff, but nice to know they will have a few more dollars in their pocket. The program runs until the end of August, so we will continue to pay the staff \$18 for September.

The City of Yellowknife has once again partnered with us to offer the city junior lesson programming. We've also sent the city the poster for the drive/chip/putt tournament and they will include in their package sent to parents. Hopefully that gets lots of interest for the event.

Casual water and the low spots we tried to fill last year, returned for this season. Hole number 5 has mostly dried up, but hole number 7 is still an issue and incredibly soft. We have roped off the sink spot to avoid any injuries. We spend close to 5K last year to try and rectify the issue, but that seems to have not worked.

JMS was once again contracted to aerate, power rake and fertilize the grass aprons. All of these tasks are now complete. Our maintenance staff are working on some blocked piping going to a few of the greens but should have that rectified. In the meantime, water is being used from the water trailer to water those greens.

Excited about upcoming events here at the course. We've got a bunch of new events happening this year. Instead of a Mixed night weekly event, Jenni and I thought best to have a Couple tournaments instead. Perry /Dwayne are working hard on the Par-3 Fundraiser as well. The rest are as follows:

Saturday July 3<sup>rd</sup>- Couples Tournament \*

Saturday July 10<sup>th</sup>- YKGC Par-3 Fundraiser 8

Saturday July 17<sup>th</sup>- RBC Scramble

Saturday July 24<sup>th</sup>- F\*ck Cancer Ladies Open (in memory of Robin Sproule) \*

*\* new tournament this year*

I will be away from the course the next two days as I complete the board mandated Supervisor training online course. Oh boy I can't wait...

If there are any questions or concerns, as always my door is open and my phone is on.

Cole Marshall

General Manager

### **2021 Midnight Golf Tournament Committee Report to the Board of Directors**

The Yellowknife Golf Club Cooperative held the 73<sup>rd</sup> annual Canadian North Midnight Golf Classic on June 18 & 19, 2021.

Congratulations to our Midnight Classic golf Champions!

Women's Champion Jacie MacDonald

Men's Champion Ron Lafond

For 2021, the committee was intent on bringing back a midnight golf event that was more in line with previous tournaments. Canadian North returned as title sponsor, and we had a contribution to meals through Aurora Ford and Aurora Dodge.

By the numbers, 103 Members and 47 Non-Members played 212 rounds of golf on the Longest Day of the Year. The midnight 9-hole scramble round had less participation than normal as Canadian North was unable to bring their usual contingent due to the travel restrictions in NWT.

During the golf, burgers were sponsored in part by Aurora Ford and Aurora Dodge and served by the 19<sup>th</sup> Hole Clubhouse (Stake). At the awards ceremony, chicken and pulled pork tacos were also sponsored in part by Aurora Ford and Aurora Doge and served by the Clubhouse. From the comments received by the committee members, the food was a big hit. Thank you to Jen, Steve and Rob for your thoughts and delivery of a great food service.

Canadian North once again came through with system wide flight passes for our Midnight Classic champions. Yellowknife to Edmonton return flights were given out to participants of the tournament through random draws and winners were required to be present at the awards ceremony. Canadian North also donated 2 system wide passes that were used in a silent auction to raise money for the Junior Golf Program. This money will go directly to the Drive, Chip and Putt competition for junior golfers that will occur August 7, 2021. Other prizes were sourced from the Pro Shop at the Yellowknife Golf Club. Over \$4,500 retail was given out as prizes and the Championship round on Saturday also had three-hole prizes for closest to the pin.

As part of their title sponsorship, Canadian North provided some great swag in the form of hats, water bottles, chap stick, and tote bags. The Midnight Committee also had sourced custom head covers that were made by retired ladies in Calgary and given to all participants.

Summary of the numbers for the 2021 Canadian North Midnight Classic

6PM 18 Hole Scramble 105 Players

11:59PM 9 Hole Scramble 46 Players

10 AM 18 Hole Championship 61 Players

This saw a net profit of \$542.39. The Committee felt that lower entry fees were warranted again this year and was able to offset most food costs by Aurora Ford and Aurora Dodge's sponsorship.

Special thanks to our registration volunteers as well as Cole, Kylie and Proshop staff for pulling off the 73<sup>rd</sup> Annual Canadian North Midnight Golf Classic.

It is great to continue the long tradition of Midnight Golf in Yellowknife. I'm especially thankful to Canadian North, Aurora Ford and Aurora Dodge for sponsoring the event.

Sincerely,  
Hughie Graham  
Chair, Midnight Golf Tournament Committee